



Asad Ahmed

OBJECTIVE

Seeking for job related to my qualification I want to perform oriented organization and to become an active part on an organization that offers a challenging position in a good working environment where I can share my professional qualification, knowledge, skills and ability.

PERSONAL INFORMATION

Father's Name : Nadeem Ahmed
Caste : Shaikh
Date Of Birth : 11 Feb, 1998
CNIC No : 45504-7789147-1
Religion : Islam
Domicile : Sukkur
Marital Status : Married
Nationality : Pakistani

CONTACT ME



Baban Shah Colony Old Sukkur,
Sukkur



+92 311 3587939



asadshaikhu7939@gmail.com



EXPERIENCE

Aug 2024 - to till date

Maple Leaf (Pvt) Ltd

Assistant Manager Sales (South)

Working as a Regional Head (Admixture construction & building material side's in Maple Leaf (Pvt) Ltd (Aug 2024 to Present).

Rahim Yar Khan, Sukkur, Larkana, Hyderabad & Quetta Zone

Oct 2023 - July 2024

Vista Global Foods (Pvt) Ltd

Zonal Sales Manager

Worked as a Regional Sales Manager in Vista Global Foods (Pvt) Ltd (Oct 2023 to July 2024).

Sukkur, Larkana, Hyderabad & Quetta Zone

Mar 2022 - Sep 2023

Saim Collection (Pvt) Ltd

Area Sales Manager

Worked as a Zonal Sales Manager in Saim Collection (Pvt) Ltd (Mar, 2022 to Sep 2023).

Sukkur, Larkana & Quetta Zone

Feb 2018 - Feb 2022

Fay Tissue (Pvt) Ltd Converters Group

Territory Sales Manager

Worked as a Territory Sales Officer in Fay Tissue (Pvt) Ltd Sukkur (Feb, 2018 to Feb 2022).

Special Task for Secondary Sales: Larkana, Sadiqabad

Feb 2017 - Jan 2018

Asian Foods Industry (Mayfair) Company (Pvt) Ltd.

Sales Representative

Worked as a Sales Representative (Feb, 2017 - Nov 2018) in Local Sukkur City.

Mar 2011 - Dec 2016

Hankies Tissue H & HP (Pvt) Ltd

Territory Sales Manager (Sukkur)

Worked as a D.S.F in Sukkur (Mar 2011 to Feb 2012) Promoted to T.S.O in Sukkur, Rohri, Theri, Khairpur, Lakhi Ghulam Shah, Jahan Khan, Shikarpur (Feb 2012 to Dec 2016).

Mar 2010 - Feb 2011

Nestle Liquid Zeeshan Corporation

Sales Representative

Worked as a Sales Representative (Mar, 2010 - Feb 2011) in Local Sukkur City.



EDUCATION

2016 - 2018

S.A.L.U Khairpur

B.Sc

"2nd" Division

2013 - 2015

B.I.S.E Sukkur

Intermediate

"B" Grade

2011 - 2013

B.I.S.E Sukkur

Matriculation

"A" Grade



EXTRA EDUCATION

06 Months Course

Pel Institute Sukkur

C.I.T

"1st" Division

01 Year Diploma

Pel Institute Sukkur

D.I.T

"2nd" Division



Key Responsibilities

- Responsible for implementation of company policies at distributor level and manage
- Responsible to meet company's primary and secondary target both & company's objectives
- To develop new ideas and ways to get the maximum growth and furnish the business
- To create a competitive atmosphere among a team and try to motivate them
- Always try to make aware about KPIs on daily basis and analysis on competitor activities in the market and inform to the concerns
- Daily 25 to 35 shops visit with SR
- Plan to achieve daily targets
- Successfully done numeric increase and worked on infrastructure to lead to get the max business.
- Have worked on productivity about 90% and 11 to 15 numbers of SKU per call with **TDP**.
- Delivered year on year volume business growth as per forecasts, with the following flagship milestones



LANGUAGE

Urdu



English



Sindh



REFERENCES

Will be furnished on Demand