



# ASADULLAH

## EDUCATION

- B.B.A** (Continue)  
Virtual University
- B.A** (2022)  
University Of Punjab
- Intermediate** (2020)  
Board of Intermediate & Secondary Education Gujranwala
- Matric** (2014)  
Board of Intermediate & Secondary Education Gujranwala

## Work

**AREA SALES MANAGER** Apr 2025 – Continue  
**Progressive International (Prime Tissue) Pvt**

- ❖ Distribution Handling
- ❖ Supervising Sales Team ( 4 DSF & 2 TSO)
- ❖ Visiting Market On Routine to Check Availability & Proper Display of Our Products.
- ❖ Providing Regular Feedback to Authorities

**AREA SALES MANAGER** Jan 2019 – Mar 2025  
**Globe Cosmetics (Mother care) Pvt.**

- ❖ Responsible for forecasting and delivering volume & value-based sales targets (Gujranwala Area with 10 SD Towns). Managing with work force of 2 Area Sales Officer" and 5 DSF, also Managing Direct Distribution Handling, as well as primary and secondary sales.
- ❖ Supervising Sales Team
- ❖ Visiting Market On Routine to Check Availability & Proper Display of Our Products.
- ❖ Providing Regular Feedback to Authorities

**SALES OFFICER** Apr 2017 – Dec 2018  
**Innovative Biscuits Pvt.**

- ❖ Enhanced customer satisfaction with timely follow-ups.
- ❖ Responded to customer needs by answering questions about Product.
- ❖ Establishing trust and loyalty among clients.
- ❖ Boosted sales performance by identifying and targeting high-potential leads.

**SALES OFFICER** July 2014 – March 2017  
**Ashraf Products Pvt**

- ❖ Established ambitious sales targets, go-to-market plans to capitalize on every revenue opportunity.
- ❖ Enhanced customer satisfaction with timely follow-ups.
- ❖ Responded to customer needs by answering questions about Product.
- ❖ Boosted sales performance by identifying and targeting high-potential leads.

11-Jul-1997

Male

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Fareed Town Gujranwala

34101-0820914-1

## OBJECTIVE

Challenging position with a dynamic group where I could apply all my skills and abilities obtained through, "Work experience and educational background for the success of my professional (Sales/Marketing) career."

## SKILLS



## INTERESTS

- Reading Books

 **AWARDS**

- ❖ Awarding **Best Sales Officer 2020** From National Sales Manager.
- ❖ Awarding **Best Sales Officer 2022** From National Sales Manager.

 **IT SKILLS**

- ❖ MS word
- ❖ MS Excel
- ❖ Cloud Tenants
- ❖ SAP Portal
- ❖ Suit Management

 **LANGUAGE**

- ❖ English
- ❖ Urdu

 **REFERENCE**

Reference will be provided on demand