

UMER MAJEED

SALES / OPERATIONS



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House#117 Street#14 Awan Town, Lahore

About Me

A self-motivated graduate with 7 years of job experience looking for a good position where I can utilize the extensive knowledge I have gained from my experience. Well versed in market research and excellence in creating brand awareness

Experience

Limton Group Of Companies 2024 - Present

Business Development Manager (Sep 2024 - Present)

Sales · Customer Service Management · Customer Relationship Management (CRM) · Sales Management · Sales Operations

Tick Industries 2023 - Present

Business Development Manager (Dec 2023 - Aug 2024)

Field Sales · Customer Service Management · Customer Relationship Management (Trello) · Sales Management · Sales Operations

Zameen.com 2022 - 2023

Customer Service Manager (Sep 2022 - Nov 2023)

Sales · Customer Service Management · Customer Relationship Management (CRM) · Sales Management · Sales Operations

Carfirst 2019 - 2022

Manager Consumer Sales Operations (Dec 2021 - Aug 2022 · 9 mos)

Business Development · Sales Management · Sales Operations · Sales Effectiveness · Operations Management · Sales Processes

Business Development Executive (Dec 2019 - Dec 2021 · 2 yrs)

Business Development · Negotiation · C2C transactions · Customer Relationship Management (CRM) · Adds Uploading

IBEX 2018 - 2019

CSE/ Team PO

Complaints Handling · Customer Support · Inbound Calls · Escalation Calls

Education

2018

Bachelors in Arts

University Of Punjab

2024

Bachelor of Business Administration

Superior University Lahore

Language

English

Urdu

Punjabi

EXTRA CURRICULAR ACTIVITIES

- Books Reading
- Sports