

WAQAR RIAZ



RESIDENCE:

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OBJECTIVE:

Keen to get challenging, career oriented and potential position, to use my theoretical knowledge and practice experience in an organization that provides me the opportunity to use my skills and enhance business operation of the firm more effectively.

PERSONAL PROFILE:

- Inclination towards working in technology driven environment
- Quick in learning new things
- Ability to work within deadlines
- Strong interpersonal skills
- Excellent communication and analytical skills

PERSONAL DATA:

Father's Name: Muhammad Riaz
DOB: October 15, 1987
Gender: Male
Religion: Islam
Marital Status: Single
Nationality: Pakistan

ACADEMIC QUALIFICATION:

MBA	University Of Central Punjab (Session 2012)
B.COM	Punjab College Of Commerce (Session 2007)
I.COM	Punjab College Of Commerce (Session 2005)
MATRICULATION	Bismillah High School (Session 2003)

MAJOR PROJECTS & RESEARCH:

- Conduct a Research Project on Impact of Working Capital Management on the Profitability of Firm's (A Case from Chemical Industries of Pakistan)
- Comprehensive Business Plan (Including Organizational, Marketing, Financial) to open a new venture (A Vegetarian Restaurant) as a project of entrepreneurship
- Conduct a Project to Analyze the Financial Strength of KSE listed Petroleum Companies for a period of six years

JOB EXPERIENCE:

- Working as Senior Territory Manager in Metier distributor formerly Know as Brooks pharma (October 2023-Dec 2024)
- Worked as a senior Sales Executive in Reltic pharma (jan 2023-September 2023)
- Worked as a Sales Executive / Senior Territory Manager in Pacific Pharmaceuticals (June 2018-- Dec 2022)
Worked as a Marketing Executive at Premium Marketing Network (Real estate marketing company) (August 2016-june 2018)
- Worked as a Sales officer at Shahid Electric cables Lahore (jan2015-july2016)

COMPUTER LITERACY:

- Windows Administration, trouble shooting and installation
- Knowledge of installation of computer hardware and software
- **Software Worked on:** Ms Office (Including Ms word, Ms excel & power point)

HOBBIES:

Book Reading, Playing Cricket

LANGUAGES:

Fluent in English, Urdu & Punjabi

REFERENCES:

References will be furnished on demand
